

RKS Training - Brief Profile

We introduce ourself as RKS Trainings, a Consulting and Corporate Training organization based at Delhi, India

Having expertise in **Contracts, Claims, FIDIC, Procurement, SCM & Project Management** domain, we have successfully provided consulting services and delivered customized **Trainings** to reputed organizations in **EPC, Construction, Services & Manufacturing** sector during last 5 years.

Training participants included junior, mid-level & seniors' executives from cross-functional project team from critical functions such as projects, supply chain, contracts, construction, tendering and business development



RKS Training - Brief Profile

Delivered 200+ training programs in last 5 years and consistently got encouraging complements and excellent feedback

RKS Training is led by experience Faculty who have served the industry for 25+ years before venturing into academics

Sector Served: we have served almost all major sectors including O&G, Road/Rail, T&D, Petrochemicals, Power Generation, Water & Wastewater Treatment, Construction, Real Estate, Airports, Building & Factory, Manufacturing and Services, among others.

Our Customers: highly reputed corporates from public and private sector and are spread across Indian and Middle East.



Core Competency and Purpose

Our Core Competency is to deliver customized, and industry relevant training programs based on real-life practical issues. We have trained professionals from all project stakeholders such as Project Owners, EPC/Construction Contractors, Project Consultants, OEM's & Service Providers.

Our ultimate purpose is to enhance competency of your executive and managers and to empower them so that they deliver large projects successfully, thereby meeting the project objectives



Industry Experience

I am having overall 25+ years of rich industry experience of leading & managing **Procurement, SCM, Contracts & Tendering** functions for reputed companies in Power, O&G and Infrastructure. My qualification is **B.E. Mech; PGDM**

In my professional journey, I have served most reputed EPC MNC's and Project Owners such as:

- ✓ Tata Project Limited, Hyderabad
- ✓ Dodsai Engineering, Dubai, UAE
- ✓ GMR Energy Limited, New Delhi
- ✓ LANCO Anpapa Power Limited, Gurgaon
- ✓ Alstom Projects India Limited, Vadodara
- ✓ GE Hydro and Kvaerner, New Delhi



Further, I have served **L&T Institute of Project Management** for about 2-years as a **Faculty (Contracts and SCM)** and designed & delivered trainings in **Contracts, Claims, FIDIC, SCM and Project Procurement** domains to various **BU's L&T** and for L&T external customer including **Reliance Industry Limited, HPCL and Vedanta Group** among others.

Training Portfolio | Contracts & Claim

A	Contract Management
1	Pre-award Contract Management
2	FIDIC Contracts Management
3	Delay Analysis and Extension of Time
4	Tender Management and Bid Submission
5	Project Changes & Change Management
6	Claim Management & Dispute Resolution
7	Project Delivery & Contracting Strategy
8	Post Award Contract Administration
9	Contract Risk Management
10	Contract Closeout



Training Portfolio | Procurement and SCM

B Procurement & SCM

- 1 Procurement Planning & Strategy Development
- 2 Strategic Sourcing & Procurement Management
- 3 Subcontract Management
- 4 Contract Management for Procurement Team
- 5 Supply Chain Management
- 6 Procurement Risks Management
- 7 Vendor Competency & Performance Assessment
- 8 Negotiation Skills and Conflict Management
- 9 Subcontract Administration & Claim Prevention
- 10 Logistics and Inventory Management



Training Portfolio | Project Management

C	Project Management
1	Project Planning and Scheduling
2	Project Monitoring and Control
3	Project Risk Management
4*	Primavera P6 Tool (hands on) Training
5*	MSP Tool (Hands on) Training
6*	PMP Exam Preparation Training
7*	Project Finance & Working Capital MANG
8*	HSE Management



** Training delivered by our associated trainers (we are having collaboration with 3-4 trainer who are subject matter experts in respective areas)*

Soft Skill Training (delivered by our Partners)

D*	Leadership and Soft Skills
1	Leadership Trainings
2	Communication Skills
3	Emotional Intelligence
4	Time Management
5	Team Building
6	Other Behavioral & Soft Skills

* Delivered by our partner (based in Delhi)



ZOMBIE ESCAPE



PERFECT SQUARE

Our Esteemed Customers / End Users

Our esteemed customers (end users) include the following -

1	L&T-IPM (Vadodara & Chennai)	2	HG Infra Engineering, Jaipur
3	IPE Global, New Delhi	4	RPG Group, Mumbai
5	VA Tech WABAG, Chennai	6	M/s TTC Infra India
7	KEC International	8	Vanderlande, Pune, India
9	ZETWERK Manufacturing, Bangalore	10	S P Singla Construction Pvt Ltd
11	Ascendas First Space, Mumbai	12	Veolia-India
13	CapitaLand, Bangalore	14	Jindal Power Limited

Our Esteemed Customers / End Users

Our esteemed customers (end users) include the following -

15	Genpact, Hyderabad	16	DS Group, Noida
17	Qatar Petrochemicals, Doha (Qatar)	18	Mitsubishi Power
19	G R Infraprojects Limited, Gurgaon	20	ABS Fujitsu General Pvt Ltd
21	Afcons Infrastructure, Mumbai	22	Wiselearn, Dubai (UAE)
23	NICMAR, Hyderabad	24	Edforce
25	Alpha Consulting Engineers, Kolkata	26	Axa Insurance
27	GI-DE, Gurgaon	28	Patel Engineering, Mumbai
29	DLF Limited	30	Kalpataru Project International Limited
31	Trans Rail Lighting	32	JSW Energy
33	L&T-Edutech	34	KTK Group, China
35	Train Crest Technologies, Canada		

Procurement & SCM Trainings – Few References

SN	Topic / Title	Date	Organizer	End User / Customer
1	Construction Supply Chain	22 nd April 2026		Could be shared during discussion
2	Procurement & SCM	18 th & 19 Dec25		Could be shared during discussion
3	Supply Chain Risk MANG	17 th Dec 2025		Could be shared during discussion
4	Risk Management in Global Sourcing	10 th October 2025		Could be shared during discussion
5	Project Supply Chain & Subcontract Management	25 th & 26 th August 2025		Could be shared during discussion
6	Construction SCM for Effective Project Delivery	25 th April 2025		Could be shared during discussion
7	Supply Chain Management	08 th April 2025		Could be shared during discussion
8	Project Procurement & Subcontract Management	4 th , 5 th , 6 th , 7 th (4-half days Dec.24		Could be shared during discussion
9	Global Supply Chain Management	8 th , 15 th , 22 nd & 29 th November 2024		Could be shared during discussion
10	Strategic Supply Chain Management (On-line)	22 nd , 23 rd , 29 th and 30 th June 2024		Could be shared during discussion

Procurement & SCM Trainings – Few References

SN	Topic / Title	Date	Organizer	End User / Customer
11	Procurement Management	22 nd to 24 th May24		Could be shared during discussion
12	Procurement Management	21 st May 2024		Could be shared during discussion
13	Supply Chain & Subcontract Management	11 th & 12 th April 24		Could be shared during discussion
14	Construction SCM for Effective Project Delivery	12 th January 24		Could be shared during discussion
15	Strategic Procurement	8 th December 2023		Could be shared during discussion
16	Procurement & Subcontract Management	20 th & 21 st Oct. 23		Could be shared during discussion
17	Negotiation Skills	29 th September 23		Could be shared during discussion
18	Procurement Module,	19 th to 23 rd June23; 10 th to 14 th July23		Could be shared during discussion
19	Supply Chain Management	26 th & 27 th June 23		Could be shared during discussion
20	Negotiation Skills & Communication	20 th May 2022		Could be shared during discussion
21	Negotiation Skills	04 th Feb 2022		Could be shared during discussion

Contract Management Trainings – Few References

SN	Topic / Title	Date	Organizer	End User / Customer
1	FIDIC Contracts (Yellow Book)	16 th & 17 th Mar26		Could be shared during discussion
2	Contract & Claim MANG	6 th & 7 th Feb26		Could be shared during discussion
3	Vendor Claim Management & Contract Closure	18 th to 20 th February 2026		Could be shared during discussion
4	FIDIC Contracts & Advance Procurement	08 th Dec. & 23 rd to 26 th Dec. 2025		Could be shared during discussion
5	Contract Management	7 th & 8 th July 2025		Could be shared during discussion
6	Contract & Claim MANG	26 th & 27 th June 25		Could be shared during discussion
7	FIDIC Contracts	19 th to 21 st May25		Could be shared during discussion
8	Contract & Claim MANGM	12 th & 13 th May25		Could be shared during discussion
9	FIDIC Contracts (Red Book)	25 th & 26 th Feb.25		Could be shared during discussion
10	Delay Analysis & EOT Claims	18 th & 19 th Feb25		Could be shared during discussion
11	Project Changes & Claim Management	20 th & 21 st December 2024		Could be shared during discussion

Contract Management Trainings – Few References

SN	Topic / Title	Date	Organizer	End User / Customer
12	Contract Management for Procurement Team	26 th , 27 th & 28 th November 2024		Could be shared during discussion
13	Delay Analysis & EOT Claims	13 th Nov. 2024		Could be shared during discussion
14	Contract Management	8 th August 2024		Could be shared during discussion
15	Tender Management & Bid Submission	5 th & 6 th July 2024		Could be shared during discussion
16	EPC Contract Management	26 th to 28 th Mar24		Could be shared during discussion
17	Contract Management	8 th & 9 th Feb. 24		Could be shared during discussion
18	Contract Management	19 th & 20 th Jan. 24		Could be shared during discussion
19	Contract Management	16 th January 24		Could be shared during discussion

Project Management Trainings – Few References

SN	Topic / Title	Date	Organizer	End User / Customer
1	Project Planning & Control	18 th to 21 st May 2026		Could be shared during discussion
2	Project Monitoring & Control	13 th & 14 th May 2026		Could be shared during discussion
3	Project Risk Management	28 th & 29 th April26		Could be shared during discussion
4	Project Monitoring & Control	19 th & 20 th MAR26		Could be shared during discussion
5	Project Monitoring & Control	27 th & 28 th Jan26		Could be shared during discussion
6	Project Planning & Control	19 th to 22 nd Aug25		Could be shared during discussion
7	Project Planning & Scheduling	24 th & 25 th July25		Could be shared during discussion
8	MSP Tool Training	3 rd to 6 th Jan 24		Could be shared during discussion
9	Project Planning & Scheduling	20 th to 22 nd Aug. 24		Could be shared during discussion
10	Project Planning & Scheduling	2 nd to 4 th Sept. 24		Could be shared during discussion
11	Project Planning & Scheduling	21 st to 23 rd Oct. 24		Could be shared during discussion
12	EPC Project Management	27 th March to 20 th April 2023		Could be shared during discussion

Pictures



Contract Us

SN	Heading	Contract Details	Remark
1	Name	Rajeev Sharma (Corporate Trainer – Contracts and SCM)	
2	Mobile No	(+91) 9010420088	
3	Mail ID	rkstrainings@gmail.com ; rajeev03sharma2015@gmail.com	
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5	Website	www.rkstrainings.com	

Please visit our LinkedIn Page for latest updates on recent training delivered



Thank You

